

NIMMO-BELL & ASSOCIATES

A SUBSIDIARY OF PRIME CONSULTING INTERNATIONAL LTD

Nimmo-Bell & Associates is a professional consulting practice with nearly 32 years' experience in the agribusiness, development banking and economics sectors. We work with corporate and government clients within New Zealand and internationally, with particular interest in the Asia-Pacific region.

We provide clients with robust and innovative solutions; carefully tailored to each assignment.

We provide financial, economic and investment advice using a range of well-proven methodologies and in-house frameworks. Blending skills with knowledge, we bring a multidisciplinary approach to all our work, drawing on a talented team of core personnel and a wide network of associates with complementary specialist expertise.



OUR SERVICES AND CAPABILITIES

- Primary sector investment
- Financial analysis
- Developing country finance
- Market research & monitoring
- Strategic advice
- Policy development
- Quantified risk analysis
- Monitoring, evaluation & review
- Economic research
- Project management
- Trust fund advisory
- Organisational development

COMPANY
INCEPTION

1987

YEARS OF
EXPERIENCE

30

ASSET
MANAGEMENT

\$30M

COUNTRIES
WORKED IN

25



We are sensitive to the human and cultural requirements of business and development processes in New Zealand and overseas.

COUNTRIES OF WORK EXPERIENCE

- Australia
- Colombia
- Cook Islands
- Federated States of Micronesia
- Fiji
- Hong Kong
- Indonesia
- Japan
- Kiribati
- Marshall Islands
- Nauru
- New Zealand
- Niue
- Papua New Guinea
- Peru
- Philippines
- Samoa
- Saudi Arabia
- Taiwan
- Tajikistan
- Thailand
- Tokelau
- Tonga
- Tuvalu
- United Kingdom
- Uruguay
- Uzbekistan
- Vanuatu
- Vietnam

PRIMARY SECTOR INVESTMENT

Our networks throughout the agribusiness sector enable us to quickly source investment opportunities for New Zealand and international clients. We cover the whole investment cycle from the identification of opportunities through to the structuring of investments and, if necessary, investment management. Nimmo-Bell has previously been involved with the development and ongoing management of some \$30 million of assets.

STRATEGIC ADVICE & POLICY DEVELOPMENT

We assist government and industry organisations across a range of areas in strategy and policy development, including environmental policy relating to land and water management. Our consultants have provided strategic and operational business management advice to several government projects, including a women's microfinance programme in Fiji and a bilateral forestry project in the Philippines.

DEVELOPING COUNTRY FINANCE

We manage and deliver finance services for small to medium-sized business and individual entrepreneurs in developing countries. Our services are designed to assist poverty alleviation right down to village level. We have been involved in the financing of a wide range of agricultural activities, from large coffee, cocoa and rubber plantations to smallholder vegetable and livestock operations.

DEVELOPMENT BANKING

Nimmo-Bell started working with the Papua New Guinea Development Bank in the early 1980s and has been involved with development banking activities ever since. We have worked with eleven development banks in the Pacific region, including coordinating inputs into the reconstruction of the Development Bank of Kiribati.

ECONOMIC RESEARCH & FINANCIAL ANALYSIS

We offer specialist economic research and financial analysis services, with experience in the agribusiness, forestry, nutraceutical and health sectors as well as knowledge of special economic zones. Our work in this field has included economic analyses of water quality interventions in New Zealand. To model the impact of key uncertain variables on the outcome of cost-benefit analyses (CBA), we use an in-house Quantified Risk Analysis (QuRA) framework.

TRUST FUND ADVISORY

Nimmo-Bell has been providing macro-economic advice, directorship services and marketing expertise to the Tuvalu Trust Fund since its inception in 1987. Our consultants have also provided advisory services to trust funds in Fiji, Kiribati and Tokelau.

MARKET RESEARCH & MONITORING

We undertake market monitoring, competition analysis and literature reviews, with experience across various sectors – from examining market demand for dairy products in Asia to investigating changing consumption habits in New Zealand (i.e. of beef, poultry and dairy products) to analyse the impact on producers, processors, distributors and marketers.

MONITORING, EVALUATION & REVIEW

We bring a professional independent approach to assessing the performance of industries, businesses, agencies, policies, programmes or projects. Performance is assessed against client-agreed parameters and, where necessary, we provide recommendations for improvement and/or lessons to be learned for future initiatives. Our experience in this field includes reviewing the Tonga passionfruit and dairy industries and evaluating New Zealand environmental policies and their effect on sustainable agriculture.